

AYSO Annual Fiscal Budget

Section 2	Area E	Region 166	Other
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Year For the 12 month period beginning: July 1, 2018	Year Ending: June 30, 2019
Date of last financial statement distributed to members: <u>1/20/2018</u>	Estimated # of players: <u>1200</u>

			2017
Estimated Revenues:	Budget	Per Player	Actual
4005 Registration Fees (see bottom right)	\$ 110,000.00	\$ 91.67	\$ 98,365.09
4006 Registration Fee Refunds	(4,675.00)	(3.90)	(1,564.78)
4007 Early Registration Discount	_____	_____	_____
4008 Multi-Child Discount	_____	_____	_____
4009 Late Registration Fees	_____	_____	_____
4010 Merchandise Revenue	_____	_____	_____
4012 Merchandise Revenue - T-Shirts	_____	_____	_____
4015 Training Registration Fees	_____	_____	_____
4020 Tourn/Natl Games/Player Camp Refunds	_____	_____	_____
4021 Tournament/National Games/Player Camp	_____	_____	_____
4022 Tournament-Referee Commitment Fees	_____	_____	_____
4023 Tournament - Referee Commitment Refund	_____	_____	_____
4024 Concessions	_____	_____	_____
4025 Tournaments - Vendors	_____	_____	_____
4027 Concessions - Packaged	_____	_____	_____
4031 Cultural Exchange	_____	_____	_____
4040 Fund Raising - Other	2,000.00	1.67	2,002.00
4310 Sponsors/Contributions/Donations	_____	_____	_____
4959 Other Income (Describe)	_____	_____	_____
9105 Interest Income	56.00	0.05	50.84
Total Estimated Revenue (R):	\$ 107,381.00	\$ 89.48	\$ 98,853.15

Estimated Expenditures:			
5101 Uniforms: Players - Tax Paid	\$ -	\$ -	\$ -
5102 Uniforms: Coaches - Tax Paid	_____	_____	_____
5103 Uniforms: Referees - Tax Paid	_____	_____	_____
5104 Uniforms: Other - Tax Paid	_____	_____	_____
5105 Uniforms: Players - No Tax Paid	32,500.00	27.08	26,487.95
5106 Uniforms: Coaches - No Tax Paid	1,200.00	1.00	2,531.00
5107 Uniforms: Referees - No Tax Paid	1,700.00	1.42	664.35
5108 Uniforms: Other - No Tax Paid	1,300.00	1.08	35.00
5111 Field Expenses	2,800.00	2.33	4,440.33
5115 Facility / Park Fees	25,000.00	20.83	13,256.50
5130 Equipment - Tax Paid	_____	_____	172.43
5135 Equipment - No Tax Paid	4,000.00	3.33	1,552.99
5140 Storage Expenses	1,350.00	1.13	1,200.00
5150 Trainer Payments	_____	_____	_____
5155 Payments to Playing Circuit	_____	_____	_____
5200 Natl Games-Start-up Seed Money	_____	_____	_____
5205 Natl Games-Start-up Business Expenses	_____	_____	_____
5208 Tourn/Natl Games: Opening Ceremonies	_____	_____	_____
5209 Tourn/Natl Games: Banners & Signs	_____	_____	_____
5210 Tourn/Natl Games: Traffic Control	_____	_____	_____
5211 Tourn/Natl Games: Entertainment	_____	_____	_____
5212 Tourn/Natl Games: ID Cards	_____	_____	_____
5213 Tourn/Natl Games: Insurance	_____	_____	_____
5220 Tourn/Player Incentives, Trophies, Awards	6,000.00	5.00	6,000.00
5221 Tournament: Coaches	_____	_____	_____
5222 Tournament: Referees	_____	_____	_____
5223 Tournament: Other	_____	_____	_____
5224 Tournament: Water/Food (Referees, Staff)	_____	_____	_____
5225 Concession Expenses	_____	_____	_____
5226 Tournament: Medical Personnel	_____	_____	_____
5227 Tournament Planning Meetings	_____	_____	_____
5228 Tournament/National Games: Entry Fees	_____	_____	_____

Estimated Expenditures:		Budget	Per Player	2017 Actual
5229	Tournament/Player Camp Expenses	\$ -	\$ -	\$ -
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses			
5255	Ads/Newsletter/Yearbook/Pictures	4,300.00	3.58	3,518.62
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other	3,000.00	2.50	3,377.00
5274	Awards & Volunteer Recognition	4,800.00	4.00	2,941.62
5275	Donations			
5431	Clinic Training Expenses: Player			
5432	Clinic Training Expenses: Coaches	2,750.00	2.29	980.01
5433	Clinic Training Expenses: Referees	2,100.00	1.75	934.51
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional (trf)	1,600.00	1.33	700.00
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees	19,200.00	16.00	3,566.74
5704	Payments to AYSO: Supply Center			
5705	Payments to AYSO: Sales Tax			
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	900.00	0.75	961.31
7431	Section / NAGM	8,000.00	6.67	7,976.50
7435	Travel Mileage			
7515	Phone / Internet / Website	650.00	0.54	621.38
7535	Postage	650.00	0.54	195.68
7540	Freight Paid for Uniforms & Equipment			
7625	Office Supplies	325.00	0.27	-
7695	Miscellaneous Supplies	125.00	0.10	7.30
8305	Bank Fees	300.00	0.25	9,167.30
8375	Volunteer Background Screening			
8595	Other Expenses	285.00	0.24	122.15
Total Estimated Expenditures (E):		\$ 124,835.00	\$ 104.03	\$ 93,427.67

Estimated Cash Increase (Decrease): (R-E) \$ (17,454.00)

Estimated Bank Balance on June 30: _____

Estimated Ending Cash Balance: \$ (17,454.00)

Please comment if the cash reserve is less than \$5 or more than \$12 per player:
Utilizing excess monies to repair playing fields in conjunction with the City of Sparks

Comments: _____

Treasurer's Name & Signature: _____ Date: _____

Executive Member's Name & Signature: _____ Date: _____

DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	PLEASE COMPLETE THIS SECTION: <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="2"></th> <th colspan="2" style="text-align: center;"><u>Registration fees</u></th> </tr> <tr> <th style="text-align: left;">Players</th> <th style="text-align: left;">Fee</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td style="text-align: right;">800</td> <td style="text-align: right;">x \$ 110.00</td> <td style="text-align: right;">=</td> <td style="text-align: right;">\$ 88,000.00</td> </tr> <tr> <td style="text-align: right;">400</td> <td style="text-align: right;">x \$ 85.00</td> <td style="text-align: right;">=</td> <td style="text-align: right;">\$ 34,000.00</td> </tr> <tr> <td style="text-align: right;">_____</td> <td style="text-align: right;">x _____</td> <td style="text-align: right;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td style="text-align: right;">_____</td> <td style="text-align: right;">x _____</td> <td style="text-align: right;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td colspan="2" style="text-align: right;">Total</td> <td style="text-align: right;">=</td> <td style="text-align: right;">\$ 122,000.00</td> </tr> </tbody> </table>			<u>Registration fees</u>		Players	Fee			800	x \$ 110.00	=	\$ 88,000.00	400	x \$ 85.00	=	\$ 34,000.00	_____	x _____	=	_____	_____	x _____	=	_____	Total		=	\$ 122,000.00
		<u>Registration fees</u>																											
Players	Fee																												
800	x \$ 110.00	=	\$ 88,000.00																										
400	x \$ 85.00	=	\$ 34,000.00																										
_____	x _____	=	_____																										
_____	x _____	=	_____																										
Total		=	\$ 122,000.00																										

* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.
 * A copy should be submitted to your Area Director

AYSO Annual Fiscal Budget (for Fall only)

Section 2	Area E	Region 166	Other
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Year For the 12 month period beginning: July 1, 2018	Year Ending: June 30, 2019
Date of last financial statement distributed to members: <u>1/20/2018</u>	Estimated # of players: <u>800</u>

Estimated Revenues:	Budget	Per Player
4005 Registration Fees (see bottom right)	\$ 80,000.00	\$ 100.00
4006 Registration Fee Refunds	(2,800.00)	(3.50)
4007 Early Registration Discount	_____	_____
4008 Multi-Child Discount	_____	_____
4009 Late Registration Fees	_____	_____
4010 Merchandise Revenue	_____	_____
4012 Merchandise Revenue - T-Shirts	_____	_____
4015 Training Registration Fees	_____	_____
4020 Tourn/Natl Games/Player Camp Refunds	_____	_____
4021 Tournament/National Games/Player Camp	_____	_____
4022 Tournament-Referee Commitment Fees	_____	_____
4023 Tournament - Referee Commitment Refund	_____	_____
4024 Concessions	_____	_____
4025 Tournaments - Vendors	_____	_____
4027 Concessions - Packaged	_____	_____
4031 Cultural Exchange	_____	_____
4040 Fund Raising - Other	2,000.00	2.50
4310 Sponsors/Contributions/Donations	_____	_____
4959 Other Income (Describe)	_____	_____
9105 Interest Income	56.00	0.07
Total Estimated Revenue (R):	\$ 79,256.00	\$ 99.07

Estimated Expenditures:	Budget	Per Player
5101 Uniforms: Players	\$ -	\$ -
5102 Uniforms: Coaches	_____	_____
5103 Uniforms: Referees	_____	_____
5104 Uniforms: Other	_____	_____
5105 Uniforms: Players - No Tax Paid	20,000.00	25.00
5106 Uniforms: Coaches - No Tax Paid	800.00	1.00
5107 Uniforms: Referees - No Tax Paid	1,200.00	1.50
5108 Uniforms: Other - No Tax Paid	800.00	1.00
5111 Field Expenses	2,000.00	2.50
5115 Facility / Park Fees	16,000.00	20.00
5130 Equipment - Tax Paid	_____	_____
5135 Equipment - No Tax Paid	2,000.00	2.50
5140 Storage Expenses	600.00	0.75
5150 Trainer Payments	_____	_____
5155 Payments to Playing Circuit	_____	_____
5200 Natl Games-Start-up Seed Money	_____	_____
5205 Natl Games-Start-up Business Expenses	_____	_____
5208 Tourn/Natl Games: Opening Ceremonies	_____	_____
5209 Tourn/Natl Games: Banners & Signs	_____	_____
5210 Tourn/Natl Games: Traffic Control	_____	_____
5211 Tourn/Natl Games: Entertainment	_____	_____
5212 Tourn/Natl Games: ID Cards	_____	_____
5213 Tourn/Natl Games: Insurance	_____	_____
5220 Tourn/Player Incentives, Trophies, Awards	6,000.00	7.50
5221 Tournament: Coaches	_____	_____
5222 Tournament: Referees	_____	_____
5223 Tournament: Other	_____	_____
5224 Tournament: Water/Food (Referees, Staff)	_____	_____
5225 Concession Expenses	_____	_____
5226 Tournament: Medical Personnel	_____	_____
5227 Tournament Planning Meetings	_____	_____
5228 Tournament/National Games: Entry Fees	_____	_____

Estimated Expenditures:

	Budget	Per Player
5229	Tournament/Player Camp Expenses	\$ -
5235	Merchandise Expense	-
5239	Cultural Exchange Expenses	-
5241	Playoff Expenses	-
5255	Ads/Newsletter/Yearbook/Pictures	2,800.00
5261	Fund-raising Expenses: Concessions	-
5262	Fund-raising: Other	3,000.00
5274	Awards & Volunteer Recognition	4,000.00
5275	Donations	-
5431	Clinic Training Expenses: Player	-
5432	Clinic Training Expenses: Coaches	2,000.00
5433	Clinic Training Expenses: Referees	1,600.00
5434	Clinic Training Expenses: Other	-
5701	Payments to AYSO: Inter-regional	1,600.00
5702	Payments to AYSO: NSTC	-
5703	Payments to AYSO: Registration Fees	18,400.00
5704	Payments to AYSO: Supply Center	-
5705	Payments to AYSO: Sales Tax	-
5710	Payments to Affiliates	-
5715	Payments to Referees (Playing Circuit)	-
5801	Fixed Assets (over \$1,000)	-
7401	Travel: Other	-
7430	Conferences / Meetings	400.00
7431	Section / NAGM	6,000.00
7435	Travel Mileage	-
7515	Phone / Internet / Website	400.00
7535	Postage	400.00
7540	Freight Paid for Uniforms & Equipment	-
7625	Office Supplies	200.00
7695	Miscellaneous Supplies	-
8305	Bank Fees	200.00
8375	Volunteer Background Screening	-
8595	Other Expenses	160.00
Total Estimated Expenditures (E):		\$ 90,560.00
		\$ 113.20

Estimated Cash Increase (Decrease):	(R-E)	\$ (11,304.00)
Estimated Bank Balance on June 30:		-
Estimated Ending Cash Balance:		\$ (11,304.00)

Please comment if the cash reserve is less than \$5 or more than \$12 per player:
 Utilizing excess monies to repair playing fields in conjunction with the City of Sparks

Comments: _____

Treasurer's Name & Signature: _____ Date: _____

Executive Member's Name & Signature: _____ Date: _____

<p>DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel</p>	<p>PLEASE COMPLETE THIS SECTION:</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="4" style="text-align: center;"><u>Registration fees</u></th> </tr> <tr> <th style="text-align: left;">Players</th> <th style="text-align: left;">Fee</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td style="text-align: right;">800</td> <td style="text-align: right;">x \$ 110.00</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ 88,000.00</td> </tr> <tr> <td style="text-align: right;">_____</td> <td style="text-align: right;">x _____</td> <td style="text-align: center;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td style="text-align: right;">_____</td> <td style="text-align: right;">x _____</td> <td style="text-align: center;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td style="text-align: right;">_____</td> <td style="text-align: right;">x _____</td> <td style="text-align: center;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td colspan="3" style="text-align: right;">Total</td> <td style="text-align: right;">\$ 88,000.00</td> </tr> </tbody> </table>	<u>Registration fees</u>				Players	Fee			800	x \$ 110.00	=	\$ 88,000.00	_____	x _____	=	_____	_____	x _____	=	_____	_____	x _____	=	_____	Total			\$ 88,000.00
<u>Registration fees</u>																													
Players	Fee																												
800	x \$ 110.00	=	\$ 88,000.00																										
_____	x _____	=	_____																										
_____	x _____	=	_____																										
_____	x _____	=	_____																										
Total			\$ 88,000.00																										

* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.
 * A copy should be submitted to your Area Director

AYSO Annual Fiscal Budget (for Spring only)

Section 2	Area E	Region 166	Other
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Year For the 12 month period beginning: July 1, 2018	Year Ending: June 30, 2019
Date of last financial statement distributed to members: <u>1/20/2018</u>	Estimated # of players: <u>400</u>

Estimated Revenues:	Budget	Per Player
4005 Registration Fees (see bottom right)	\$ 30,000.00	\$ 75.00
4006 Registration Fee Refunds	(1,875.00)	(4.69)
4007 Early Registration Discount	_____	_____
4008 Multi-Child Discount	_____	_____
4009 Late Registration Fees	_____	_____
4010 Merchandise Revenue	_____	_____
4012 Merchandise Revenue - T-Shirts	_____	_____
4015 Training Registration Fees	_____	_____
4020 Tourn/Natl Games/Player Camp Refunds	_____	_____
4021 Tournament/National Games/Player Camp	_____	_____
4022 Tournament-Referee Commitment Fees	_____	_____
4023 Tournament - Referee Commitment Refund	_____	_____
4024 Concessions	_____	_____
4025 Tournaments - Vendors	_____	_____
4027 Concessions - Packaged	_____	_____
4031 Cultural Exchange	_____	_____
4040 Fund Raising - Other	_____	_____
4310 Sponsors/Contributions/Donations	_____	_____
4959 Other Income (Describe)	_____	_____
9105 Interest Income	_____	_____
Total Estimated Revenue (R):	\$ 28,125.00	\$ 70.31

Estimated Expenditures:	Budget	Per Player
5101 Uniforms: Players	\$ -	\$ -
5102 Uniforms: Coaches	_____	_____
5103 Uniforms: Referees	_____	_____
5104 Uniforms: Other	_____	_____
5105 Uniforms: Players - No Tax Paid	12,500.000	31.25
5106 Uniforms: Coaches - No Tax Paid	400.00	1.00
5107 Uniforms: Referees - No Tax Paid	500.00	1.25
5108 Uniforms: Other - No Tax Paid	500.00	1.25
5111 Field Expenses	800.00	2.00
5115 Facility / Park Fees	9,000.00	22.50
5130 Equipment - Tax Paid	_____	_____
5135 Equipment - No Tax Paid	2,000.00	_____
5140 Storage Expenses	750.00	1.88
5150 Trainer Payments	_____	_____
5155 Payments to Playing Circuit	_____	_____
5200 Natl Games-Start-up Seed Money	_____	_____
5205 Natl Games-Start-up Business Expenses	_____	_____
5208 Tourn/Natl Games: Opening Ceremonies	_____	_____
5209 Tourn/Natl Games: Banners & Signs	_____	_____
5210 Tourn/Natl Games: Traffic Control	_____	_____
5211 Tourn/Natl Games: Entertainment	_____	_____
5212 Tourn/Natl Games: ID Cards	_____	_____
5213 Tourn/Natl Games: Insurance	_____	_____
5220 Tourn/Player Incentives, Trophies, Awards	_____	_____
5221 Tournament: Coaches	_____	_____
5222 Tournament: Referees	_____	_____
5223 Tournament: Other	_____	_____
5224 Tournament: Water/Food (Referees, Staff)	_____	_____
5225 Concession Expenses	_____	_____
5226 Tournament: Medical Personnel	_____	_____
5227 Tournament Planning Meetings	_____	_____
5228 Tournament/National Games: Entry Fees	_____	_____

Estimated Expenditures:

	Budget	Per Player
5229 Tournament/Player Camp Expenses	\$ -	\$ -
5235 Merchandise Expense		
5239 Cultural Exchange Expenses		
5241 Playoff Expenses		
5255 Ads/Newsletter/Yearbook/Pictures	1,500.00	3.75
5261 Fund-raising Expenses: Concessions		
5262 Fund-raising: Other		
5274 Awards & Volunteer Recognition	800.00	2.00
5275 Donations		
5431 Clinic Training Expenses: Player		
5432 Clinic Training Expenses: Coaches	750.00	1.88
5433 Clinic Training Expenses: Referees	500.00	1.25
5434 Clinic Training Expenses: Other		
5701 Payments to AYSO: Inter-regional		
5702 Payments to AYSO: NSTC		
5703 Payments to AYSO: Registration Fees	800.00	2.00
5704 Payments to AYSO: Supply Center		
5705 Payments to AYSO: Sales Tax		
5710 Payments to Affiliates		
5715 Payments to Referees (Playing Circuit)		
5801 Fixed Assets (over \$1,000)		
7401 Travel: Other		
7430 Conferences / Meetings	500.00	1.25
7431 Section / NAGM	2,000.00	5.00
7435 Travel Mileage		
7515 Phone / Internet / Website	250.00	0.63
7535 Postage	250.00	0.63
7540 Freight Paid for Uniforms & Equipment		
7625 Office Supplies	125.00	0.31
7695 Miscellaneous Supplies	125.00	0.31
8305 Bank Fees	100.00	0.25
8375 Volunteer Background Screening		
8595 Other Expenses	125.00	0.31
Total Estimated Expenditures (E):	\$ 34,275.00	\$ 80.69

Estimated Cash Increase (Decrease):	(R-E)	\$ (6,150.00)
Estimated Bank Balance on June 30:		
Estimated Ending Cash Balance:		\$ (6,150.00)

Please comment if the cash reserve is less than \$5 or more than \$12 per player:
Utilizing excess monies to repair playing fields in conjunction with the City of Sparks

Comments: _____

Treasurer's Name & Signature: _____ Date: _____

Executive Member's Name & Signature: _____ Date: _____

<p>DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel</p>	<p>PLEASE COMPLETE THIS SECTION:</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="4" style="text-align: center;"><u>Registration fees</u></th> </tr> <tr> <th style="text-align: left;">Players</th> <th style="text-align: left;">Fee</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td style="text-align: right;">400 x</td> <td style="text-align: right;">\$ 85.00</td> <td style="text-align: center;">=</td> <td style="text-align: right;">\$ 34,000.00</td> </tr> <tr> <td style="text-align: right;">_____ x</td> <td></td> <td style="text-align: center;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td style="text-align: right;">_____ x</td> <td></td> <td style="text-align: center;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td style="text-align: right;">_____ x</td> <td></td> <td style="text-align: center;">=</td> <td style="text-align: right;">_____</td> </tr> <tr> <td colspan="3" style="text-align: right;">Total</td> <td style="text-align: right;">\$ 34,000.00</td> </tr> </tbody> </table>	<u>Registration fees</u>				Players	Fee			400 x	\$ 85.00	=	\$ 34,000.00	_____ x		=	_____	_____ x		=	_____	_____ x		=	_____	Total			\$ 34,000.00
<u>Registration fees</u>																													
Players	Fee																												
400 x	\$ 85.00	=	\$ 34,000.00																										
_____ x		=	_____																										
_____ x		=	_____																										
_____ x		=	_____																										
Total			\$ 34,000.00																										

* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.
 * A copy should be submitted to your Area Director